



Soloplan Academy

Seminar planner 2021



Your personal invitation to acquire more know-how

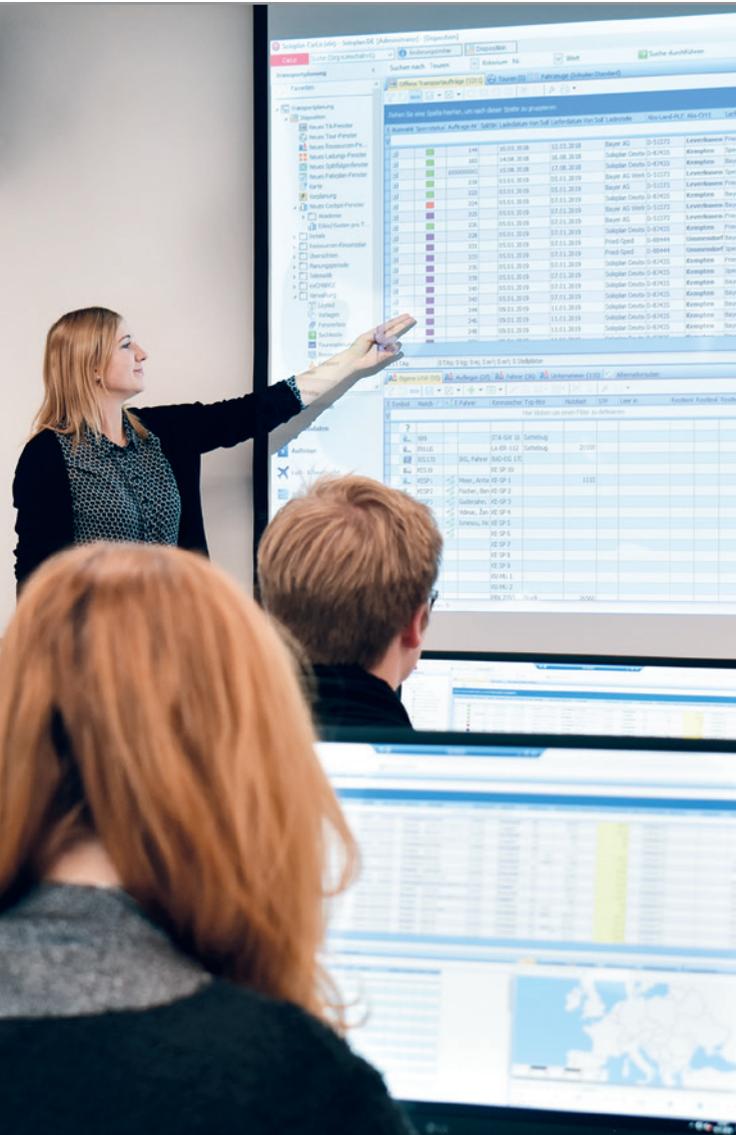
Active learning

Your advantages at a glance

The Soloplan Academy is the perfect opportunity for both inexperienced users and experienced users to better understand our logistics software and to use it more efficiently.

We have six modern training rooms in Kempten/Allgäu and another training room in Dresden, where you will be introduced to the basic operation and will receive numerous tips and tricks for your daily work with CarLo®.

- Seminars for all levels of knowledge
- Coordinated and consecutive courses for inexperienced and professional users
- Active learning on PCs and hands-on, real-life examples at individual training stations
- Training facility with modern equipment and up-to-date training software
- Experienced training experts with a solution-oriented way of thinking and excellent teaching skills
- Training documents that can be used for taking notes and that can be taken home afterwards
- Exchange of experiences among CarLo® users



Seminars

Overview of all courses

All Academy participants will receive a certificate after completing the **Standard seminar**. The certificate requires successful participation in an exam and entitles the owner to attend subsequent **Expert seminars**.

The Expert seminars cover basic topics in more detail and offer the possibility to discuss further workflow approaches. We offer Expert seminars on the areas Planning, Calculation and Statistics.

The Premium Service Packages of our individual software programmes include the following service for one participant per year:

A 3-day CarLo® Standard seminar or a 2-day CarLo® Expert seminar.



Note Participation in Expert seminars requires either good or very good product knowledge or successful participation in the 3-day Standard seminar.

Webinars

All dates at a glance

In addition to the Academy seminars, we also offer so-called webinars.

Webinars are Web conferences during which we demonstrate new features of the latest CarLo® version and provide detailed information on the existing programme areas. The webinars normally take between 30 and 60 minutes.

The webinars are expected to take place in the following months:

**January, March, June,
August and October.**

You will receive a personal invitation as well as the topic list by e-mail a few days before the date of the webinar. Participation in webinars is free of charge for SoloPlan customers.

Download our guidelines for your next webinar today:



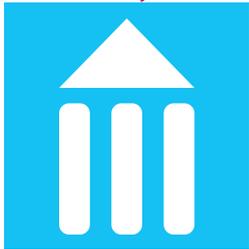


Standard seminars

3-day and 2-day



*CarLo® Standard
3-day*



*CarLo® Standard
English 3-day*



*CarLo® inMOTION Standard
2-day*

German · English

STANDARD

- Administration
- Master Data
- Quote management
- Order Entry
- Calculation and invoicing
- OI transfer Financial Accounting
- Planning
- Resource Usage Plan
- Loading Unit Management 2.0
- Statistics and Cockpit
- Practical exercises

STANDARD ENGLISH

- Administration
- Master Data
- Quote management
- Order Entry
- Calculation and invoicing
- OI transfer Financial Accounting
- Planning
- Resource Usage Plan
- Loading Unit Management 2.0
- Statistics and Cockpit
- Practical exercises

Fee/person for 3-day seminar EUR* 900
German
Kempten or Dresden

Fee/person for 3-day seminar EUR* 900
English
Kempten

*All prices quoted are net prices per person (as of December 2020) and include catering during breaks and training materials. The exact content of the seminar will be determined with the participants at the beginning of the course.



CarLo® inMOTION

German

STANDARD

- Administration
- Master Data
- Target costs and contribution margin calculation
- Actual cost calculation
- Voucher entry
- Voucher interfaces
- Accidents
- Report centre and cockpit
- Practical exercises

Fee/person for 2-day seminar EUR* 600
German
Kempten

*All prices quoted are net prices per person (as of December 2020) and include catering during breaks and training materials. The exact content of the seminar will be determined with the participants at the beginning of the course.



In use with CarLo®

Artificial intelligence

Would you have known? Our logistics software CarLo® has already been operating with artificial intelligence for over a year!

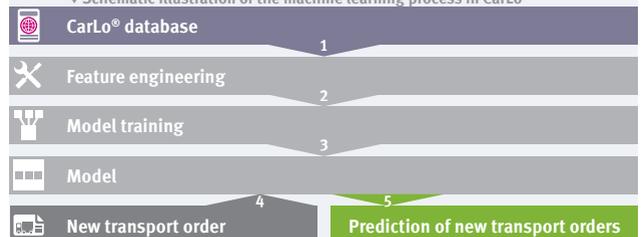
Machine learning is based on transport planning data, such as the shipment mode, date, start and end point, load items or weight of the load. This information is fed into the system and processed with the help of an algorithm.

One of the newest extensions in the AI functions is a prediction for delays or the reliability of drivers and subcontractors. Additionally, the AI model offers tour suggestions that are created based on experience data and planning behaviour, and takes the Quick Steps configurations existing in CarLo® into account while creating tours. This unique combination of probabilistic and deterministic functions allows our customers to define restrictions such as the maximum weight or loading metres. Only suggestions that fulfil the previously defined restrictions are made.

The advantages of using machine learning for transport planning are obvious: It saves the dispatcher a lot of time, helps avoid mistakes and increases efficiency. Another advantage is that knowledge is no longer lost in the case of personnel changes.

Our AI team is currently researching another row of ideas that you will benefit from again in the future.

▼ Schematic illustration of the machine learning process in CarLo®





CarLo® in the future

One technology ahead

Indirectly interacting with other users live and in real time? This will soon be possible with CarLo®!

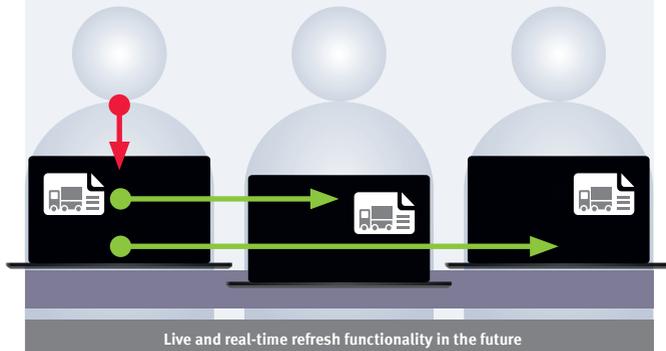
The Soloplan development team is currently working on an optimised "co-working option" that will allow the live refreshed data records changed by one user to immediately be visible for all other users.

Above all, this offers the advantage that it is no longer necessary for every individual user to actively carry out a filtering process, which saves valuable working time and allows you to configure the workflow even more efficiently.

Thus, tours or transport orders, for example, are immediately displayed in every user list if they have been created by other users. In turn, data records that have been changed so that they no longer match the filter criteria are removed from the list right away.

Since Order Entry and Transport Planning have already been successfully migrated to the .NET framework in the past years, it will also be possible to initiate this new feature through this development environment and make our transport management system CarLo® even better for you with .NET in the future, as well!

▼ Schematic illustration of the "co-working option" in CarLo®



Registration form

By fax to +49 831 57407 - 111

The Soloplan Academy is your road to profound expert knowledge. Simply observe the following steps.

To participate in various seminars, separate and copy the registration form. Then fill it in, sign it and send it to the above fax number. You can also comfortably sign up online: www.soloplan.com/dates-news.



Contact details

Information on the company*

CUSTOMER NUMBER**

COMPANY

ADDRESS

CONTACT

PHONE

FAX

E-MAIL

DATE

SIGNATURE

Participant data

Information on the participants

PARTICIPANT NAME

POSITION

E-MAIL

PARTICIPANT NAME

POSITION

E-MAIL

In accordance with Soloplan GmbH's conditions of participation for seminars, I hereby bindingly register the above-mentioned participants for the following seminar:

SEMINAR

DATE

VOUCHER NUMBER**



GTCs

Conditions of participation for seminars at Soloplan GmbH, Software for logistics and planning, hereafter referred to as Soloplan GmbH:

1. Scope

These conditions of participation apply to public seminars in the training facilities of Soloplan GmbH and do not apply to on-site user training at the customer's premises.

2. Registration

- 2.1 Registration for a seminar needs to be made in writing or by fax, including the name of a contact person and the names of the participants. As the number of participants is limited for each seminar, the registrations are processed and accepted based on the order of their receipt.
- 2.2 By registering for a seminar, the participant agrees to the present conditions of participation.
- 2.3 The contact person will then receive a confirmation, including information on seminar schedules, seminar fees, as well as additional notes, if necessary.
- 2.4 If the contact person does not receive a confirmation within one calendar week, Soloplan GmbH must be notified accordingly.

3. Cancellation/change of reservation

- 3.1 Cancellation is free of charge up to 14 workdays before the start of the seminar.
- 3.2 If a reservation is changed or cancelled up to 7 workdays before the start of the seminar, 50% of the total seminar fees as well as a processing fee of 50 euros will be charged.
- 3.3 If a reservation is changed or cancelled up to 3 workdays before the start of the seminar, 100% of the total seminar fees as well as a processing fee of 50 euros will be charged.
- 3.4 Should Soloplan GmbH need to cancel a seminar, you will be reimbursed for all seminar fees paid. This results in no further entitlement to damages. We give no guarantee that seminars will be carried out.
- 3.5 In the case described under 3.4, you can change your reservation free of charge.
- 3.6 Naming of a replacement for the participants mentioned under 2.1 is possible at all times.
- 3.7 The reservation for a seminar can only be changed once. For any additional alteration, you will be charged 100% of the seminar fees plus a processing fee of 50 euros.

4. Fees

- 4.1 The seminar fees are indicated in € and apply per participant.
- 4.2 The seminar fees include all seminar documents as well as food and beverages provided to the participant during the seminar.
- 4.3 The seminar fees are exclusive of statutory value-added tax.
- 4.4 The seminar fees indicated are without engagement.
- 4.5 Partial participation in or early leaving of the seminar by the participant does not entitle the participant to a reduction in seminar fees.
- 4.6 The seminar fees need to have been credited to Soloplan GmbH's account 14 days prior to the beginning of the seminar at the latest.
- 4.7 The seminar offer is only valid for the current year and does not apply to the following year.

5. Seminar topics

- 5.1 The seminar topics are described in more detail in the seminar overview and are binding for the participant.
- 5.2 For reasons of long-term planning, Soloplan GmbH reserves the right to marginally modify the seminar topics described in the seminar overview.
- 5.3 The seminar topics have been structured in a way that attentive participants can reach the seminar goal under the conditions stated in the seminar schedule. Soloplan assumes no liability for the success of the participants.
- 5.4 The participant must contribute to the seminar.
- 5.5 Participants must not bring personal storage devices to or use such devices during the seminars.
- 5.6 Participants have no claim or right to any of the electronic data produced during the seminar.
- 5.7 The exact training schedules can be found in the registration confirmation.
- 5.8 Seminars consist of multiple parts and usually take several days. Due to relations and connections concerning content, it is not possible to only attend parts of a seminar.

6. Copyright

- 6.1 Soloplan GmbH reserves all rights to the documents provided during the seminars. Any processing – electronic processing included – is prohibited.
- 6.2 Participants are liable for any damage resulting from them passing on seminar documents without the written consent of Soloplan GmbH.
- 6.3 Soloplan GmbH assumes no liability that the products or methods mentioned during the seminars are free of third-party property rights.

7. Programme versions

- 7.1 For training purposes, participants will also work independently on computers for some time during the seminars.
- 7.2 For the seminars, Soloplan GmbH always uses the latest programme version available.
- 7.3 The programme features covered during the seminar may include features that are not part of the software's standard scope.
- 7.4 Due to different programme versions and the varying scope of the software installed at the customer's premises, we cannot guarantee that the participants will be able to use the knowledge about features and methods gathered during the seminars exactly as explained to them at their own place of work.

8. Data protection

Soloplan GmbH stores and processes the personal data from the registration only within the framework of the applicable data protection regulations.

9. Liability

Soloplan GmbH's liability is limited to grossly negligent or wilful acts of their employees.

10. The place of fulfilment and jurisdiction is Kempten/Allgäu (Germany).

11. Second-degree liability is subject to legal regulations.

Soloplan GmbH · Software for logistics and planning · Illerhöhe 1 · 87437 Kempten
CEO Wolfgang Heidl · HRB 5304 Kempten

Digitalisation initiative

is continued

Concentrated information power on relevant topics regarding different CarLo® applications? Online? In only about 60 minutes, and FREE?

The series of webinars belonging to the digitalisation initiative started by Soloplan in 2020 convinced all along the line! The expertise of our competent speakers has caused this initiative to be a great success, which is why we plan on pursuing and extending it further in 2021. So, secure the remaining free seats quickly and comfortably take part from your office. At www.soloplan.com, you can find all appointments and the agenda. Reserve your free seat today. We are looking forward to meeting you!

The topics of the webinars are, among others:
Calculation + Invoicing
Automated evaluation + Statistics



Searching for + finding transport orders
Voice-controlled telematics



CarLo®

Expert seminars

2-day

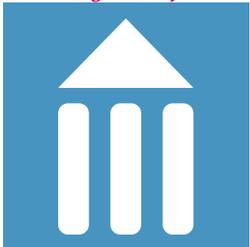
German · English



*CarLo® Expert Advanced
English 2-day*



*CarLo® Expert – Calculation
2-day*



*CarLo® Expert Advanced
English 2-day*



*CarLo® Expert – Planning
2-day*



*CarLo® Expert – Statistics
2-day*

■ EXPERT ADVANCED

- Administrative options and configurations
- Use of advanced Master Data features
- Working in Order Entry and Transport Planning for advanced users
- Optimisation of existing processes through additional features
- New features in CarLo®
- Automation options of the Communication Server
- Practical exercises

■ EXPERT ENGLISH ADVANCED

- Administrative options and configurations
- Use of advanced Master Data features
- Working in Order Entry and Transport Planning for advanced users
- Optimisation of existing processes through additional features
- New features in CarLo®
- Automation options of the Communication Server
- Practical exercises

Fee/person for 2-day seminar EUR* 900
German
Kempten or Dresden

Fee/person for 2-day seminar EUR* 900
English
Kempten

*All prices quoted are **net prices per person** (as of December 2020) and include catering during breaks and training materials. The exact content of the seminar will be determined with the participants at the beginning of the course.



CarLo®

German

■ EXPERT – CALCULATION

- Calculation and invoicing in detail
- Formula Pricing Rules
- Calculation types
- Carrier calculation
- Vehicle cost calculation
- New calculation features
- Automation options
- Statistics and Cockpit
- Practical exercises

■ EXPERT – PLANNING

- Planning configuration and mask management
- Filtering
- All aspects of tour planning in detail
- Telematics integration based on the example of CarLo® inTOUCH
- Multi-compartment planning
- Automatic tour planning
- New planning features
- Automation options
- Statistics and Cockpit
- Practical exercises

Fee/person for 2-day seminar EUR* 900
German
Kempten or Dresden

Fee/person for 2-day seminar EUR* 900
German
Kempten or Dresden



CarLo®

German

■ EXPERT – STATISTICS

- Configuration parameters
- Rights and roles
- Structure of the CarLo® database as basis for statistics
- Statistics scripts and their characteristics
- What is a layout and how is it edited?
- What visualisation options are there?
- What basic options do the various visualisations offer?
- When do I use which visualisation?
- Printing and exports
- Use/display as independent Cockpit
- Use/display in the areas "Master Data", "Order Management" and "Transport Planning"
- Automatic Cockpit export/dispatch
- Practical examples from everyday logistics
- Creation of Cockpits based on individual requirements: export of ready-to-use Cockpit configurations for direct operational use

Fee/person for 2-day seminar EUR* 900
German
Kempten

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2021

1st half of the year

JANUARY

Mo	Di	Mi	Do	Fr	Sa	So
				01	02	03
01	04	05	06	07	08	09
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

FEBRUARY

Mo	Di	Mi	Do	Fr	Sa	So
05	01	02	03	04	05	06
07	08	09	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28						

MARCH

Mo	Di	Mi	Do	Fr	Sa	So
09	01	02	03	04	05	06
07	08	09	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

APRIL

Mo	Di	Mi	Do	Fr	Sa	So
13			01	02	03	04
05	06	07	08	09	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

MAY

Mo	Di	Mi	Do	Fr	Sa	So
17					01	02
03	04	05	06	07	08	09
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

JUNE

Mo	Di	Mi	Do	Fr	Sa	So
22	01	02	03	04	05	06
07	08	09	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

JANUARY · FEBRUARY

- 18/01 – 20/01 ■ Standard seminar CarLo® KE
- 03/02 – 05/02 ■ Standard seminar CarLo® DD
- 03/02 – 05/02 ■ Standard seminar CarLo® KE
- 11/02 – 12/02 ■ Expert seminar CarLo® Advanced KE
- 22/02 – 24/02 ■ Standard seminar CarLo® KE

MARCH · APRIL

- 08/03 – 10/03 ■ Standard seminar CarLo® English KE
- 11/03 – 12/03 ■ Expert seminar CarLo® Advanced English KE
- 18/03 – 19/03 ■ Expert seminar CarLo® Planning KE
- 29/03 – 30/03 ■ Expert seminar CarLo® Planning DD

MAY · JUNE

- 05/05 – 07/05 ■ Standard seminar CarLo® KE
- 10/05 – 12/05 ■ Standard seminar CarLo® DD
- 09/06 – 11/06 ■ Standard seminar CarLo® English KE
- 21/06 – 23/06 ■ Standard seminar CarLo® KE

KE – Kempten | DD – Dresden All seminar dates are also available online at www.soloplan.com/dates-news.

2021

2nd half of the year

JULY

Mo	Di	Mi	Do	Fr	Sa	So
26			01	02	03	04
05	06	07	08	09	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

AUGUST

Mo	Di	Mi	Do	Fr	Sa	So
30						01
02	03	04	05	06	07	08
09	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

SEPTEMBER

Mo	Di	Mi	Do	Fr	Sa	So
35			01	02	03	04
05	06	07	08	09	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

OCTOBER

Mo	Di	Mi	Do	Fr	Sa	So
39					01	02
03	04	05	06	07	08	09
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

NOVEMBER

Mo	Di	Mi	Do	Fr	Sa	So
44	01	02	03	04	05	06
07	08	09	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

DECEMBER

Mo	Di	Mi	Do	Fr	Sa	So
48			01	02	03	04
05	06	07	08	09	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

All data without warranty.

JUNE · JULY

- 24/06 – 25/06 ■ Expert seminar CarLo® Abrechnung KE
- 29/06 – 30/06 ■ Expert seminar CarLo® Advanced KE
- 01/07 – 02/07 ■ Expert seminar CarLo® Planning KE

SEPTEMBER · OCTOBER

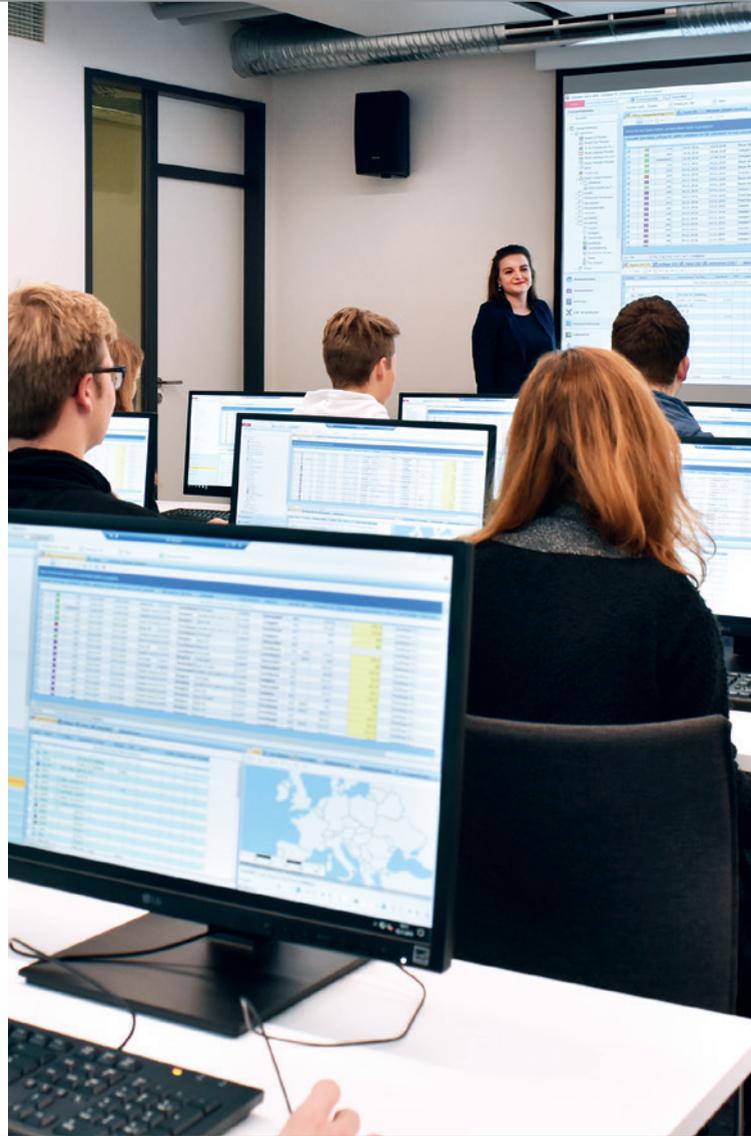
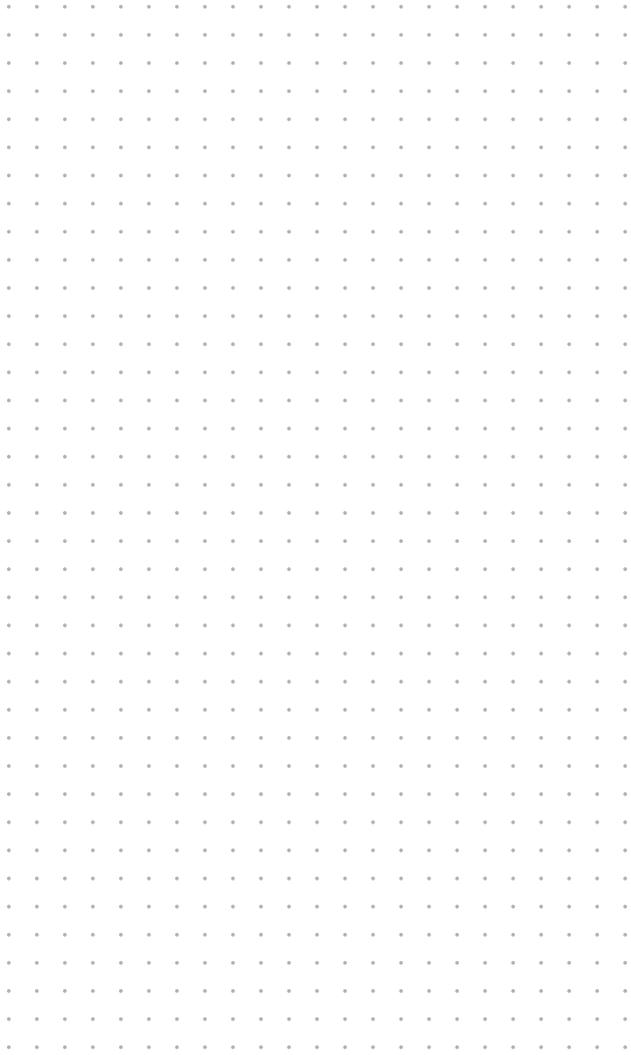
- 13/09 – 14/09 ■ Expert seminar CarLo® Statistics KE
- 27/09 – 28/09 ■ Expert seminar CarLo® Calculation KE
- 29/09 – 30/09 ■ Expert seminar CarLo® Advanced KE
- 04/10 – 05/10 ■ Expert seminar CarLo® Advanced DD
- 06/10 – 07/10 ■ Expert seminar CarLo® Calculation DD
- 11/10 – 13/10 ■ Standard seminar CarLo® DD
- 18/10 – 20/10 ■ Standard seminar CarLo® KE
- 21/10 – 22/10 ■ Standard seminar CarLo® inMOTION KE

NOVEMBER · DECEMBER

- 08/11 – 09/11 ■ Expert seminar CarLo® Calculation KE
- 15/11 – 17/11 ■ Standard seminar CarLo® English KE
- 18/11 – 19/11 ■ Expert seminar CarLo® Planning KE
- 29/11 – 01/12 ■ Standard seminar CarLo® KE

Workspace

Space for notes





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Software for logistics
and planning

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**Find us
across the world ...**

Germany



France



Poland



South Africa

